One Sentence: Federal IT and cybersecurity contractor that helps defense agencies and regulated organizations secure the systems their missions depend on.

Location: Boston, Massachusetts

Founded: **1994**

Website: https://epinec.us/

Contact: Obi Ibeto, Founder & CEO

Overview

EPINEC LLC is a minority-owned federal IT and cybersecurity contractor (CAGE 9RQ80), MBE-certified by the Commonwealth of Massachusetts and the City of Boston. EPINEC serves the U.S. Navy, defense suppliers, and regulated organizations, with operations in the U.S., Nigeria, and the United Kingdom.

Competitive Advantage/Solution:

- Contract vehicle in place: active U.S. Navy BPA at NAWCAD Lakehurst
- Founder-led delivery: CEO holds an MSc in Cybersecurity AI with published peer-reviewed research
- One partner for IT, security, and backup: EPINEC delivers the services and the products behind them

Products/Technology:

- Federal IT, cybersecurity, and managed IT services
- ShieldForce Cybersecurity Services (EPINEC is the distributor)
- Cloud backup and data protection: AvePoint technical partner and reseller, through Ingram Micro
- Microsoft 365 and Azure services through

Milestones/Major Achievements:

- Awarded U.S. Navy BPA at NAWCAD Lakehurst
- Accepted into Founders First Capital Partners FastPath, Fall 2026 cohort, after being named a Q3 SIFP finalist
- Registered as a Northrop Grumman supplier; engaged with DCSA on its Mentor-Protégé Program

Financing

Founder-funded to date . Seeking growth capital to fund working capital for federal contract performance [confirm amount].

Problems

- Defense suppliers and regulated organizations face growing cyber threats and strict requirements (such as CMMC and NIST SP 800-171) without enough in-house security staff
- Large primes are costly and slow for smaller requirements
- Product resellers sell licenses but rarely implement or support them

Team

- Obi Ibeto, Founder & CEO: MSc in Cybersecurity AI, published researcher; recognized by Comcast RISE, Nasdaq Milestone Circles, and Chase Coaching for Impact
- Bobo Ibeto, COO
- Ekwunife Ibeto, EPINEC Nigeria operations
- Engineering, cybersecurity, and sales team through EPINEC Nigeria
- Akor Akazue, Senior Web Engineer
- Peace Nwangere, Senior Sales Executive