USA MOBILE DRUG TESTING

24/7 mobile drug testing and occupational health that comes to the employer's worksite, keeping safety-sensitive workforces compliant and on the job.

Location: Plano, Texas, serving Nationwide

Founded: 2015 · ~10 years in operation

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Overview

USA Mobile Drug Testing (USAMDT) brings DOT and non-DOT drug and alcohol testing and occupational health services directly to employers' worksites, around the clock. From its Plano base, the company serves transit, energy, engineering, environmental and industrial employers across the nation.

Competitive Advantage/Solution

- **We go to the worker, 24/7.** Collectors respond on-site day or night, including post-accident and reasonable-suspicion calls when clinics are closed.
- **One visit, many services.** A single mobilization covers drug and alcohol testing plus occupational health screenings.
- **Compliance depth.** A decade of DOT/non-DOT expertise, with program administration through sister TPA Compliant.ly.

Products/Technology

- On-site DOT and non-DOT drug collections and breath alcohol testing
- On-site occupational health: audiograms, respirator fit testing and pre-employment packages, backed by a national clinic network
- Random testing program management and after-hours emergency response
- In development: SwabNOW, a virtual witnessed oral fluid collection platform

Milestones/Major Achievements

- ~10 years of continuous operation; footprint grown nationwide
- Dedicated on-site collection team serving clients 24/7
- Occupational health projects completed for Halliburton, HD Supply, HDR, Clean Earth and Sterigenics
- Expanded from drug testing into multi-state travel occupational health events

Financing

- Founder-owned and revenue-generating. Funding to date: 08/15/2015, self-funded
- Revenue: 2025 $900,000 · 2026 YTD $1.4M
- Seeking $150,000 to add a virtual testing unit, a dedicated business development hire, and products and certifications

Problems

- Lost time. Sending safety-sensitive employees off-site to a clinic for testing or screenings takes them off the job for hours.
- After-hours gaps. Incidents happen on nights and weekends when clinics are closed, yet DOT post-accident alcohol tests must be completed within 8 hours.
- Fragmented compliance. Employers juggle separate vendors for testing, physicals and recordkeeping; missed tests mean fines, failed audits and liability.

Team

- **Joslyn Tatum, Partner.** Has led USAMDT for 10 years; expert in DOT/non-DOT compliance, mobile collection operations and third-party administration.
- **Mitchell L. Moore Jr., Operations Manager.** Compliance, audit and investigations background, including 15 years as a litigation specialist for top insurance carriers. Full-time December 2026.
- **Angela Matlock, Training & Client Relations.** Leads collector training and coordinates partners for travel occupational health events.
- Supported by daytime admin staff and day and overnight collection teams